

# INFORMATION POLICY AND MANAGEMENT

**PUBP 4803/PUBP 6501  
Spring 2008**

## **INSTRUCTOR AND OFFICE HOURS**

Prof. Juan D. Rogers  
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## **MEETING TIMES AND PLACE:**

Time: MW 3:05-4:25pm  
Room: DM Smith 15

## **COURSE REQUIRED BOOKS:** (Available at Engineer's Bookstore Marietta St.)

*The Knowing Organization: How Organizations Use Information to Construct Meaning, Create Knowledge, and Make Decisions (TKO)* by Chun Wei Choo, Oxford: Oxford University Press, 1998.

*Information and Organizations* by Arthur Stinchcombe, Berkeley: University of California Press, 1990.

*Annals of Cases in Information Technology (ACIT), Volume 6.* by Mehdi Khosrow-Pour (editor). Idea Group Inc. 2004 (ISBN: 1-59140-259-X)

*Public Information Technology and E-Governance: Managing the Virtual State (PITEG)*, by David Garson, Jones and Bartlett Publishers, 2006 (ISBN: 0-7637-3468-3).

## **REQUIRED ARTICLES AND REPORTS:**

The additional readings listed for each session are available from the course's homepage on Buzzport: [buzzport.gatech.edu](http://buzzport.gatech.edu).

## **COURSE DESCRIPTION:**

The course is an introduction to the role of information and knowledge in modern private and public organizations. It covers theoretical aspects of information seeking, gathering and use in organizations as well as knowledge creation and its role in management. The course also addresses the practical implementation of organization strategies on information using information technology. The first part of the course introduces the issues of organization strategy

and its relation to information. The second part focuses on the notion of organizational learning. The third part focuses on the applications of information technology in government both in the United States and across the world. The final section focuses on the organization of information itself using contemporary information technologies, especially in the form of digital libraries. Case examples are used throughout the course to illustrate the concepts of each section.

### **GOALS OF THE COURSE:**

The purpose of this course is to enable students to think conceptually about the modern organization, both in the private and the public sector, as a *knowledge-based, information processing organization* and to acquire analytical skills necessary to be a successful manager of a knowledge-based organization.

### **GRADES AND ASSIGNMENTS:**

The course will be conducted under the presumption that all students are aware of the Academic Honor Code and have pledged to abide by it. The full text is available from: <http://www.gatech.edu/honor>.

Grading will follow the following scheme:

Case Reports	45 points
Term Project	40 points
Daily Class Participation and Critiques	15 points (1 point per critique)

The same requirements apply for graduate and undergraduate students. However, the grading standards will be adjusted for each group.

#### **a. Written Assignments**

There are two types of written assignments to be completed as the course progresses.

##### 1. Critiques

This written assignment requires that you select two topics or notions presented in the reading for a week and write critical reflection in a maximum of 2 pages due at the beginning of Wednesday's class every week from week 1 through week 14, except for the term break. Undergrads are allowed to drop two critiques in the term.

##### 2. Case Reports

Three written case reports are required, from sections I through III. They must be selected from the *Annals of Cases*, however, cases scheduled for class discussion are not eligible for case reports.

Case reports should:

- a. Present a *synopsis* of the case, identifying the key decision(s) that the manager(s) must make and the relevance of the case to the topic of the section. The synopsis should not exceed a half-page.
- b. Analyze key issues in the case by applying lessons from the assigned reading(s) and, when appropriate, using standard analytical techniques. The analysis should not exceed two pages.
- c. Finally, you should either reach a conclusion(s) or make a recommendation(s) about the decision(s) the manager(s) must make based on the preceding analysis. The recommendation(s) or conclusion(s) should not exceed a half page.

Case reports are not to exceed a total of three double spaced, printed pages, with unlimited exhibits. Cases are due in **printed hardcopy** at the beginning of class according to the following schedule:

Section I: **Monday, February 18<sup>th</sup>**

Section II: **Monday, March 10<sup>th</sup>**

Section III: **Monday, April 14<sup>th</sup>**

No late papers will be accepted.

### **b. Class Participation**

The class will be conducted in a seminar format. Therefore, you, the students, are responsible for the class dynamics by being prepared to discuss the topics of the session. Quality as well as quantity participation is graded.

### **c. Term Project**

The class will be divided into teams and each team will conduct a study of an organization of their choice assessing the organization's information strategy and its implementation. The assessment must draw on specific lessons from the course.

The results of the study should be:

1. Written up in a report of no more than 20 pages, including an executive summary. You may use as many exhibits as you wish.
2. Presented to the class at the end of the term. You are to provide copies, either paper or electronic, to all class members in advance of your presentation.

### **STUDENTS WITH DISABILITIES:**

If you have a documented disability and wish to discuss academic accommodations, please contact me as soon as possible.

## WEEKLY SCHEDULE

### Section I: Information and Information Technology in Business Organizations

#### WEEK 1

Monday, January 8<sup>th</sup>

Introduction to the course

Wednesday, January 10<sup>th</sup>

Information and Organizational Strategy

#### Required Readings:

Stinchcombe, Chapters 1 and 2, pp. 1-72.

#### WEEK 2

Monday, January 14<sup>th</sup>

&

Wednesday, January 16<sup>th</sup>

Information and Organizational Strategy

#### Required Readings:

Stinchcombe, Chapters 3 through 6, pp. 73-236.

#### WEEK 3

Monday, Monday January 21<sup>st</sup>

NO CLASS, Official School Holiday

Wednesday, January 23<sup>rd</sup>

Information and Organization Strategy

#### Required Readings:

Stinchcombe, Chapters 7, pp. 240 -273 and 9 through 10, pp. 312-362.

**Case:** “A DSS Model that Aligns Business Strategy and Business Structure with Advanced Information Technology”, Khosrow-Pour, pp. 157-176.

**WEEK 4**  
**Monday, January 28<sup>th</sup>**  
**and**  
**Wednesday, January 30<sup>th</sup>**

The Productivity Paradox

**Required Readings:**

Brynjolfsson, E. 1993. "The Productivity Paradox of Information Technology: Review and Assessment." *Communications of the ACM*. December.

———. 1996. "Paradox Lost? Firm-Level Evidence on the Returns to Information Systems Spending." *Management Science* 42, No 4: 541–58.

——— and Loring Hitt. 1998. "Beyond the Productivity Paradox." *Communications of the ACM*. August.

Kraemer and Dedrik. (2001). "The Productivity Paradox: Is it Resolved? Is There a New One? What Does it All Mean for Managers?"

**Case:** "Challenges in the Adoption of Information Technology at Sunrise Industries: The Case of an Indian Firm", in Khosrow-Pour, pp. 457-479.

**WEEK 5**  
**Monday, February 4<sup>th</sup>**  
**and**  
**Wednesday, February 6<sup>th</sup>**

IT and the Achievement of Strategic Goals

**Required Readings:**

Tallon and Kraemer. (1998) "A Process Oriented Assessment of the Alignment of Information Systems and Business Strategy: Implications for IT Business Value," Fourth AIS Conference, Baltimore.

Tallon, P. and K. Kraemer. (2003). "Investigating the Relationship between Strategic Alignment and IT Business Value: The Discovery of a Paradox," in *Creating Business Value with Information Technology: Challenges and Solutions*, edited by Namchul Shin, Idea Group Publisher, Chapter 1, pp. 1-22.

Melville, N., K. Kraemer, and V. Gurbaxani. (2004). "Information Technology and Organizational Performance: An Integrative Model of IT Business Value," *MIS Quarterly*, vol. 28, No. 2, pp. 283-322.

**Case:** “Enterprise Information Portals: Efficacy in the Information Intensive Small to Medium Sized Business”, Khosrow-Pour, pp. 90-103.

## **Section II: Introduction to Organizational Learning**

**WEEK 6**  
**Monday, February 11<sup>th</sup>**  
**and**  
**Wednesday, February 13<sup>th</sup>**

Knowledge and Learning in Organizations

### **Required Readings:**

Choo, Chapters 1 through 4, pp. 1-154

**WEEK 7**  
**Monday, February 18<sup>th</sup>**  
**and**  
**Wednesday, February 20<sup>th</sup>**

Management of the Knowing Organization

### **Required Readings:**

Choo, Chapters 5 through 7, pp. 155-273

**Case:** “Towards a Knowledge Sharing Organization: Some Challenges Faced on the Infosys Journey”, Khosrow-Pour, pp. 244-258.

**WEEK 8**  
**Monday, February 25<sup>th</sup>**  
**and**  
**Wednesday, February 27<sup>th</sup>**

Knowledge Management

### **Required Readings:**

Gray, Paul. (2000). “Knowledge Management Overview.” CRITO, University of California, Irvine.

Spender, J.C. (2004). "A note on Making Use of Knowledge Management" MIT/UCI Knowledge and Organizations Conference, Laguna Beach, CA.

Chua, A. (2004). "Knowledge Management System Architecture: A Bridge Between KM Consultants and Technologists," *International Journal of Information Management*, Vol. 24, pp. 87-98.

**Case:** "Deutsche Bank: Leveraging Human Capital with the Knowledge Management System HRBase" Khosrow-Pour, pp. 114-127

### **Section III: IT in Public Organizations -- E-Government**

**WEEK 9**  
**Monday, March 3<sup>rd</sup>**  
**And**  
**Wednesday, March 5<sup>th</sup>**

History, Policy and Politics of E-Government

#### **Required Readings:**

Garson, Chapters 1 through 5, pp. 1-149.

**Case:** "Toward Citizen-Centered Local E-Government – The Case of the City of Tempere," Khosrow-Pour, pp. 370-386.

**WEEK 10**  
**Monday, March 10<sup>th</sup>**  
**And**  
**Wednesday, March 12<sup>th</sup>**

Public Management of E-Government

#### **Required Readings:**

Garson, Chapters 9 through 12, pp. 259- 382.

**Case:** "Eliciting the Requirements for Intelligent Systems in Law Enforcement", Khosrow-Pour, pp. 418-439.

**WEEK 11**  
**Monday, March 17<sup>th</sup>**  
**And**  
**Wednesday, March 19<sup>th</sup>**

NO CLASS, Spring Break

**WEEK 12**  
**Monday, March 24<sup>th</sup>**  
**And**  
**Wednesday March 26<sup>th</sup>**

E-Government Implementation and Impacts

**Required Readings:**

Garson, Chapters 13 through 15, pp. 383-475.

**Case:** “An Application Within the Plan for E-Government: The Workfair Portal,” Khosrow-Pour, pp. 59-89.

**WEEK 13**  
**Monday, March 31<sup>st</sup>**  
**And**  
**Wednesday, April 2<sup>nd</sup>**

E-Government Across the World

**Required Readings:**

Ronaghan, S. (2002). *Benchmarking E-Government: A Global Perspective*, United Nations Division for Public Economics and Public Administration.

Rohleder, S. and V. Jupp. (2004). *E-Government Leadership: High Performance, Maximum Value*. The Government Executive Series, Accenture Co.

**Case:** “Technological Modernization of Peru’s Public Registries” Khosrow-Pour, pp 259-277.

## **Section IV: IT and the Organization of Knowledge: Digital Libraries**

**WEEK 14**  
**Monday, April 7<sup>th</sup>**  
**And**  
**Wednesday, April 9<sup>th</sup>**

### Digital Library Implementation and Implications

#### **Required Readings:**

Borgman, C. (1999). "What are Digital Libraries? Competing Visions," *Information Processing and Management*, Vol. 35, pp. 227-243.

Chen, H. (2002). "From Digital Library to Digital Government: A Case Study in Crime Data Mapping and Mining," ICADL 2002, Berlin: Springer-Verlag, pp. 35-52.

Borgman, C. (2002). "Challenges in Building Digital Libraries for the 21<sup>st</sup> Century," ICADL 2002, Berlin: Springer-Verlag, pp. 1-13.

**Case:** "Library Networking of the Universidad de Oriente: A Case Study of Introduction of Information Technology," Khosrow-Pour, pp. 561-567.

**WEEK 15**  
**Monday, April 14<sup>th</sup>**  
**And**  
**Wednesday, April 16<sup>th</sup>**

### Course Review

**WEEK 16**  
**Monday, April 21<sup>st</sup>**  
**And**  
**Wednesday, April 23<sup>rd</sup>**

### Term Project Presentations